



VISIONARIS[®]
BUSINESS MANAGEMENT CONSULTING

TRAINING AND COACHING

**SHARING
KNOWLEDGE & BEST PRACTICES !**

Business Training & Coaching



STRATEGIC
MANAGEMENT

Quality
MANAGEMENT
ISO 9001

PROJECT
MANAGEMENT

Operations
MANAGEMENT

Franchising

Marketing

CHANGE
MANAGEMENT

KNOWLEDGE
MANAGEMENT

SALES
TECHNIQUES
&
CREATIVE
THINKING

CORPORATE
ENTREPRENEURSHIP
&
INTRAPRENEURSHIP

Training Days for each Topic: 1 to 6 sessions / 3-5 hours each session [Tailored to the need of the client]

Typical # of participants: Training: 15-25 / Coaching: 1-5 Typical Audience: Executives , Project Managers and Coordinators, Admin Officers

Training Approach: Academic content – experiential activities – Role playing & simulations - case studies – Expert observations

Startup Training, Coaching and Mentoring



Startup
JOURNEY
Mentoring

Business
IDEATION and
Conceptualization

Market
Opportunity
Analysis

Business
Modeling
And Value
Proposition

Legal
Constraints

Business
Planning

Raising
Capital

Financial
Management

Training Days for each Topic: 1 to 3 sessions / 3-5 hours each session [Tailored to the need of the Startup]

Typical # of participants: Training: 15-20 Entrepreneurs/ Coaching: Startup team Typical Audience : Startup Entrepreneurs

Training Approach: Academic content – experiential activities – Role playing & simulations - case studies – Expert observations

Soft Skills Training and Coaching



Leadership

Time
MANAGEMENT

Communication
&
INTERPERSONAL
SKILLS

Problem
Solving
&
CREATIVITY

Public
Relation

Public
SPEAKING

Negotiation
SKILLS

Presentation
SKILLS

Business
ENGLISH

Training Days for each Topic: 1 to 4 sessions / 4-6 hours each session [Tailored to the need of the client]

Typical # of participants: Training: 15-25 / Coaching: 1-5 Typical Audience: Executives , Project Managers and Coordinators, Admin Officers

Training Approach: Academic content – experiential activities – Role playing & simulations - case studies – Expert observations

Food Safety Training & Coaching



GMP
Principles

Personnel
Hygiene

Cleaning &
Disinfection

General
Food Safety

HACCP
Principles

Introduction to
ISO 22000

Training Days for each Topic: 1 to 6 sessions / 2-4 hours each session [Tailored to the need of the client]

Typical # of participants: Training: 15-20 / Coaching: 1-5 Typical Audience: Quality Managers, Food handlers in F&B Organizations

Training Approach: Academic content – experiential activities – Role playing & simulations - case studies – Expert observations

Social Enterprises Training & Coaching



Best Choice for

**Social
Enterprises**

Fundraising
Strategies

Donors
Relations
Management

Proposal
Writing

ADVOCACY

STRATEGIC
Planning
For NGOs

Project
Management

**Monitoring &
Evaluation**
KPIs & Reporting

**Municipalities
&
Local Economic
Development**

Training Days for each Topic: 1 to 4 sessions / 4-6 hours each session [Tailored to the need of the client]

of participants: Training: 15-20 / Coaching: 1-5 Typical Audience: NGO Executives , Project Managers & Coordinators, Admin Officers

Training Approach: Academic content – experiential activities – Role playing & simulations - case studies – Expert observations



from inception to implementation